

CASE STUDY



OUR OBJECTIVE IS YOUR **SUCCESS**

TFE Hotels have seven brands, with 79 hotels, in six countries. With 20 new hotels underway and more in the pipeline, their need for talent is immense. Headquartered in Sydney, TFE Hotels is Australia's international hotel company and the only Australian based hotel group with in-house end-to-end development solutions.

At a glance

 **13 ROLES IN 5 WEEKS**

 **\$93,500 SAVED ON COMMISSION**

 **356 CANDIDATE REACH OUTS**

SOLUTIONS FOR YOUR **BUSINESS**

TFE have a decentralised recruitment model, where Managers take control over their vacancies, but in the current talent market, Managers were struggling to fill the roles with the huge amount of admin that needed to be done, such as sourcing, replying and booking in interviews. With a growing vacancies list and an already busy HR team, TFE needed recruiting assistance for a short period to help them to fill some vital open roles. TFE was working on implementing an ATS but had not yet completed this project. This meant that applicants that were applying for various brands were not being shared across the business.

A complete solution for your business!



Recruitment Solutions



www.rentarecruiter.com



Europe, United States, **Australia**,
The Middle East



Comprehensive Screening of candidates



Scheduling & conducting interviews



Making candidates Offers

A complete solution for your business!

Rent a Recruiter

Business Solutions



"Rent a Recruiter relieved a significant amount of pressure from our operational Managers and made the hiring process smooth, efficient and tapped into hidden talent through their resourceful and proactive approach. Rent a Recruiter were a pleasure to liaise with and we couldn't recommend them enough!"

Leah Osborne

People & Capability Manager

A complete solution for your business!

Challenges;

- Talent short market
- Low application rate
- No ATS
- No time to source

Benefits

- Money saved on commissions \$93,500
- 13 Roles filled in 5 weeks
- 356 number of candidates reached out to

Rent a Recruiter used their own ATS so that we could speak to candidates across all brands about opportunities. This helped to build a talent pool for TFE. We helped TFE restructure their job ads, which opened up the space for an increase in more suitable applications. Rent a Recruiter was initially engaged on a 3-month contract, after being so thrilled with the service, TFE extended this contract for another 2 months so that Rent a Recruiter could assist with their expansion.