

# CASE STUDY



## OUR OBJECTIVE IS YOUR **SUCCESS**

Australia's most reliable data centre provider. NEXTDC is an ASX 100-listed technology company and one of the fastest-growing tech businesses in Australia right now. As Australia's most trusted provider of premium data centre solutions, they have a national footprint of nine data centres across the nation, with more on the horizon.

### At a glance



**20 PLACEMENTS**



**\$416,086 saved on commissions**



**600 REACH OUTS IN 3 MONTHS**

## SOLUTIONS FOR YOUR **BUSINESS**

NextDC's talent manager had resigned and there was a 6-week gap before the new talent manager started. The Head of People and Culture was preparing for maternity leave, a HRBP has resigned, and there were 2 new data centres opening soon. The people team could not handle all of the open vacancies alone for 6 weeks. RAR was able to step in on a part-time basis to fill the gap and keep the momentum of filling roles.

*A complete solution for your business!*



**Screening candidates**



**Scheduling & conducting interviews**



**Making candidates Offers**



Recruitment Solutions



[www.rentarecruiter.com](http://www.rentarecruiter.com)



**Europe, United States, Australia, The Middle East**

# Rent a Recruiter

## Business Solutions



*I highly recommend Jessica and Rent a Recruiter. She is an honest and forthright professional in her own right and does an excellent job matching company needs to a professional's desires.*

**ERIN JAKUBANS**

***A complete solution for your business!***

**HEAD OF PEOPLE AND CULTURE, NEXTDC**

#### Challenges:

- Talent short market
- Responses to applicants was slow
- Smaller than usual People team

#### Stats:

- Money saved on commissions \$416,086
- 20 Roles filled in 3 months
- 600 reach outs in 3 months

Rent a Recruiter stepped in and got straight work on finding a maternity cover for the Head of P+C. Rent a Recruiter was able to work independently on a large number of newly created roles for two new data centres opening in Sydney and Melbourne. Rent a Recruiter was able to keep the momentum going which led to increased candidate satisfaction with better service and engagement which resulted in a higher rate of offer acceptance. Rent a Recruiter filled 2 roles that were open for over 6 months.